

# Vendor partnerships



## About Eclipse

Eclipse Automation provides innovative automation solutions that reinvent manufacturing. Our team uses a combination of world-class automation, technology, and project management expertise to manage any manufacturing challenge. We can manage a project's critical path, ensuring seamless execution from start to finish. We partner with vendors, integrators, and technology providers who share our commitment to quality and innovation. By working together, we deliver stronger solutions, faster timelines, and better outcomes for our clients.



### Advanced Engineering Services

- Proof of principle
- Develop specifications
- Project planning
- Digital Twin
- Risk assessment



### Automation

- Engineering
- Integration
- Commission
- FAT (Factory Acceptance Testing)
- SAT (Site Acceptance Testing)

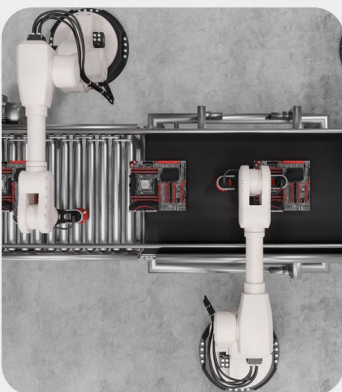


### Post-automation services

- Training
- 24/7 support
- Long-term service contracts
- Spare parts

## Solutions for multiple industries

With 20+ years of automation experience and proven methodologies, Eclipse helps clients achieve their goals across multiple industries. Our deep cross-industry experience allows us to apply what we've learned in one industry to challenges in another — all while maintaining full traceability and meeting strict regulatory demands.



### Consumer / Industrial

- Grid energy
- Building essentials
- Smart utilities
- Lifestyle products
- Electronics



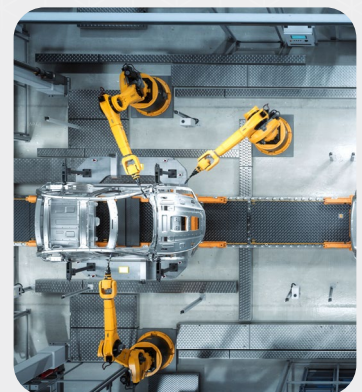
### Life Sciences

- Surgical instruments
- Diagnostics
- Drug delivery
- Wearable devices
- Medical devices
- Pharma and lab automation



### Energy

- New build
- Refurbishments and life extensions
- Mock-up testing and commissioning
- Decommissioning and waste management



### Transportation

- Internal combustion engine vehicles
- Electric vehicles
- Hydrogen fuel cells
- Interior products
- Body and power
- Aerospace

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## Flexible project capabilities

Eclipse handles automation projects of all sizes — from small upgrades to large-scale, multi-million-dollar systems. Our team supports everything from consulting and ROI analysis to asset relocation and full design-to-build manufacturing solutions.

## End-to-end project execution

Through vertical integration, Eclipse manages every stage of the project lifecycle. With complete oversight from design and fabrication to integration and optimization, we reduce risk and keep execution aligned with your goals.

## Digital + physical expertise

Eclipse brings together physical automation with digital innovation. Our combined expertise connects the shop floor to the boardroom, using AI, data, and cloud technologies to improve productivity, sustainability, and safety.

## Collaborative partnerships

We value strong partnerships. When a partner shares a lead, we assess the fit. For qualified opportunities, our sales and engineering teams work closely with partners to align on scope and collaborate on marketing outreach, brand awareness, and lead generation initiatives.



## Let's Talk

Get in touch to discuss partnership opportunities with Eclipse:  
[www.eclipseautomation.com/book-a-discovery-call](http://www.eclipseautomation.com/book-a-discovery-call)



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[www.eclipseautomation.com](http://www.eclipseautomation.com)

